

# Bruno Vera Stephens

## Mexico City

### EDUCATION

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#### Universidad Iberoamericana

*Bachelor's degree in Law*

- **Relevant Coursework:** Data Security / Antitrust / General Economics

**Mexico City**

2015 – 2020

### PROFESSIONAL EXPERIENCE

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#### Grupo Financiero Banorte

Second largest bank in Mexico

*Sr. Legal Counsel*

- Increased credit placement by 6% and reduced credit approval response time by 27%, through KPI implementation, process improvement and management.
- Led a team of 3 lawyers responsible for the approval of mortgage loans (mortgage licensing, servicing) of approximately 500 branches across 9 states.
- Reduced 49% the backlog in pending value documents from 84 public notary offices across 9 states, through negotiations and agreements with the notaries and their lawyers.

**Mexico City**

2022 – 2023

#### Pérez Correa González

Law Firm specialized in Corporate, Real Estate and Securities Law

*Legal Associate*

- Execution of legal analysis and provision of legal advice in the development of new projects for C- Suite executives within a REIT group (FIBRA), consisting of FIBRAPLUS and FIBRA HD managing a budget of \$176M MXP.
- Successful completion of due diligence containing corporate and regulatory information of aforementioned REIT group, resulting in the identification of potential legal risks and corresponding mitigation measures.
- Design and implementation of the legal structure for software solutions company Kanini, enabling them to start operations in Mexico with both national and foreign employees.

**Mexico City**

2021 – 2022

#### Oxy-DICSA

Fuel and Chemicals Logistics Company

*Regulatory Attorney*

- Successful design and implementation of a regulatory strategy for a rail transport project using transloading, managing to move a monthly volume of 6.5 million liters of diesel.
- Increased business operations 50% and reduced regulatory risks, by designing and executing a regulatory plan for the company.

**Mexico City**

2019 – 2021

#### Rodríguez Dávalos Abogados

Law Firm specialized in Energy Law

*Paralegal*

- Design of the legal policy strategy for compliance within the Mexican market for the international energy group Vitol, with operations in more than 30 countries and a revenue of more than \$500 billion USD.
- Supervision and execution of corporate audits for a conglomerate composed of 40 different companies, and identification of legal responsibilities and risks for the group.

**Mexico City**

2016 – 2019

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### PUBLICATIONS

- Main Author of "Increasing Energy Infrastructure in Mexico", published in Mondaq. Awarded Most Popular Article of 2018 in Mexico.
- Sole Author of "The Role of the Regulator and Market Operator Within the Natural Gas Implementation Market" published in Mondaq. Awarded Most Popular Article of 2017 in Mexico.

## **SKILLS, ACTIVITIES & INTERESTS**

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**Languages:** Spanish (Native); English (IELTS ACADEMIC 7.5/9.0).

**Certifications:** Law Seminar, Georgetown University (2017).

Qualification in Compliance and Antitrust, Squire Patton Boggs (2017)

**Volunteer Experience:** Social Service in Mexican Pro-Bono Center.

**Interests:** Play tennis and read about new developments regarding the space industry.